



JAY L. LUBETKIN
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BAR MEMBERSHIPS: New Jersey Bar Association, 1982; Georgia Bar Association, 1982.

EXPERIENCE:

RABINOWITZ, LUBETKIN & TULLY, L.L.C., Livingston, New Jersey 2007 – present
Charter Partner in well-respected bankruptcy, debtor/creditor rights litigation, commercial litigation, commercial real estate, and commercial transaction law firm. 2013, 2012, 2011, 2010, 2009, 2008 and 2007 New Jersey Monthly magazine "Superlawyer," Chapter 7 panel trustee, Chapter 11 trustee, liquidating trustee, and assignee for the benefit of creditors. 2013, 2012, 2011, 2010 and 2009 Best Lawyers in America selectee. 2013, 2012 Chambers USA honoree. AV Peer Review rated by Martindale-Hubbell. Author of a chapter on Chapter 7 bankruptcies in the New Jersey Bankruptcy Manual. Assignee for the benefit of creditors of Warren Lumber, Buy A Ride, Encore Studios, Chairman Livery Service, Lehmann Meats, Metrobox Container Freight Station, Country Farm Foods, and Wayne Machine & Die. Chapter 11 Trustee for Martin Cadillac, Alberto Rodriguez, Scantek Medical, Amark Industries, and Dr. John Vitale. Committee counsel to March Associates. Liquidating Trustee for Lisanti Foods, Inc. Member of District V-B Ethics Committee 2008 through present.

BOOKER, RABINOWITZ, TRENK, LUBETKIN, TULLY, DIPASQUALE & WEBSTER, P.C.

formerly **RABINOWITZ, TRENK, LUBETKIN & TULLY, P.C.**, West Orange, New Jersey 1997-2006

Founding Partner and Managing Director of eighteen attorney bankruptcy, debtor/creditor rights, insolvency, municipal law, real estate, and commercial litigation law firm. Senior, direct, on-line responsibility for the representation of various parties in interest in Chapter 11 and Chapter 7 bankruptcy proceedings. 2007, 2006 and 2005 New Jersey Monthly magazine "Superlawyer." Chapter 11 Trustee appointed by the United States Trustee's Office for Region 3 for Lisanti Foods, Inc. and affiliates, B&Z Development, Inc., Estack Medical Associates, P.C., Kennedy Urgent Care, P.C., David Sainato, Tiffany Enterprises of Central Jersey Inc., t/a Newark Leasing & Trucking, R.J. Lake Enterprises, Inc., t/a The Captain's Galley, Lakeside Swim & Tennis Corp., Lighting & Fan Center, Inc., ADC Family Restaurant t/a The White House Diner, Sherlen Company, Inc., and Corporate Communications Consultants, Inc. Chapter 7 Panel Trustee. Lead counsel for the Official Committee of Unsecured Creditors of Fabricolor, Inc., Bobker Bearings of New Jersey, Inc., Giant Carpet Stores of America, Inc., Continental Technology, Inc., Graphic Design Technologies, Inc., Unicorn Publishing House, Inc., and TNS Nursing Homes, Inc. Lead bankruptcy counsel for West New York Realty Holdings, LLC and Advanced Restoration Technologies, Inc. Regular court appearances before the Honorable Rosemary Gambardella, Novalyn L. Winfield, Morris Stern, and Donald H. Steckroth. Appellate work in the U.S. District Court and the Circuit Court of Appeals for the Third Circuit. Lecturer for the American Bankruptcy Institute. Negotiator and drafter of sale contracts and commercial leases for properties in New York and New Jersey, including qualified trust exchange agreements providing for like-kind exchange treatment.

RAVIN, GREENBERG & MARKS, P.A., Roseland, New Jersey 1991-1997

Partner in high profile bankruptcy firm possessing direct, supervisory responsibility for all aspects of insolvency and reorganization related matters on behalf of debtors, official committees, secured creditors, trade vendors, landlords, competing plan proponents, liquidators and promoters. Lead bankruptcy counsel for Giant Carpet, Wall Furniture Outlets, Arthur's Catalog Showrooms, Eber's Patio Shop, Drucker's Electronics, and Surrey Electric, among others. Counsel for the Official Committee of Unsecured Creditors in Channel Home Centers, Trader Horn, Peter Mocco and North Jersey Nursing Home cases. Substantial involvement in Emerson Radio and Newmark & Lewis proceedings. Master, The Bankruptcy Inn of Court, 1994-1996. Master and Chair, Program Committee, The Bankruptcy Inn of Court, 1995-1996. Lecturer, Essex County Bar Foundation Debtor/Creditor Section, "Recent Changes in Preference Liability," 1994; Lecturer, ICLE Seminar on "Nuts and Bolts of Chapter 7 and Chapter 13 Practice," 1995. Contributor to the Essex County Bar Foundation Chronicle, "Prepetition Considerations For The Prospective Retail Debtor," October/ November 1994; "Inequality Among Administrative Claimants," April/May 1993. Attended 1993, 1994, 1995, and 1996 National Conference of Bankruptcy Judges. Member, Essex County Bar Foundation Debtor/Creditor Section Executive Committee, 1992-1993. Mediator, Essex County Mediation Project, March 1994. Bankruptcy Bench/Bar Conference attendee, 1992, 1993, 1994, 1995. Regular motion, adversary

proceeding and confirmation hearing appearances before the Honorable William H. Gindin, Rosemary Gambardella, William F. Tuohey, Stephen A. Stripp and Novalyn L. Winfield. Participant in bankruptcy appeals before the United States District Court. Consistent communications with staff attorneys from the United States Trustee's Office. Frequent invitee to, and presenter at, meetings for the formation of official committees of unsecured creditors.

BRICK CHURCH APPLIANCE, INC., Orange, New Jersey

1984-1990

General Counsel for 41 store consumer electronics and home appliance retailer. Direct managerial control over all store operations, delivery and distribution functions, advertising activities, personnel decisions, computer information systems, risk management programs, and customer service operations of this Dealerscope Magazine 1989 Retailer of the Year. Designed and implemented a sales, marketing and advertising strategy which resulted in a 180% sales increase over six years. Directed, coordinated and monitored the activities of outside counsel, including those of Wolff & Samson for corporate, tax, real estate, and litigation matters; Weil, Gotshal & Manges for anti-trust and corporate matters; and Grotta, Glassman & Hoffman for labor relations matters. Negotiated and aided in drafting of Asset Purchase Agreement disposing of retail assets to Newmark & Lewis; various license agreements, including contracts for a 12-store licensed operation in TSS; and miscellaneous lease, service and employment agreements. Appeared regularly before administrative tribunals. Attended and participated in semi-annual NATM shareholder and Board of Directors meetings with the nation's largest electronics and appliance retailers, including Circuit City, Silo, Highland Superstores and Lechmere. Wrote, edited and produced Silver Microphone award winning radio spots. Organized and managed a series of vendor meetings garnering an additional \$1,000,000 in advertising funds, and recognized as 1988's national best vendor co-op advertising program. Negotiated use of the "Ernest" character. Designed application software programs creating substantial savings, and providing timely and accurate sales and financial data. Controlled and monitored the activities of the Director of Sales Training, four Regional Managers, the Director of Stores, 41 store managers, and over 180 salespeople. Substantial negotiating experience, including many bargaining sessions with senior executives of Midlantic National Bank, the publisher of The Star Ledger, and various vendors and suppliers. Negotiated insurance and risk management policies.

STOKES, SHAPIRO, FUSSELL & GENBERG, Atlanta, Georgia

1982-1984

Associate in this 20 attorney, AV rated, construction litigation boutique. Appearances in State and Federal Court in a variety of complex cases. Substantial discovery work, including the taking and defense of depositions. Significant brief writing and pleading drafting experience. Managed own caseload. Identified as the superior associate in a class of four. Published decisions include DiMambro-Northend Associates v. Blanck-Alvarez, Inc., 251 Ga. 701, 309 S.E.2d 364 (1983); Wheeling Corrugating Co. v. Universal Construction Co., Inc., 571 F. Supp. 487 (N.D. Ga. 1983); and Smith v. Public Storage Inc., 165 Ga. App. 436 (Ga. Ct. App. 1983).

STOKES & SHAPIRO, Atlanta, Georgia

Summer 1981

Summer associate during second year of law school which culminated in offer of full-time employment.

EDUCATION:

EMORY UNIVERSITY SCHOOL OF LAW, Atlanta, Georgia

(J.D. 1982)

Top 15% percent graduate. Member of Moot Court Society. *American Jurisprudence* award winner in labor relations law. Captain of Learned Feet.

THE WHARTON SCHOOL OF THE UNIVERSITY OF PENNSYLVANIA

Philadelphia, Pennsylvania

(B.S. Economics 1979)

Top 20% graduate. Studied economics with Nobel Laureate Lawrence R. Klein. Finance major with heavy course concentration in economics, statistics, accounting, and international marketing.

PERSONAL INFORMATION: Married. Three children. Enjoy sports, travel, and music. Member of the Board of Directors of Stonegate at Watchung, 1989-1995; Member of Board of Education of Borough of Watchung, 1993-1996; Prior member of Board of Somerset County Educational Services Commission. New Jersey State Youth Soccer Association "F" Coaching License holder.

REFERENCES: Available upon request.